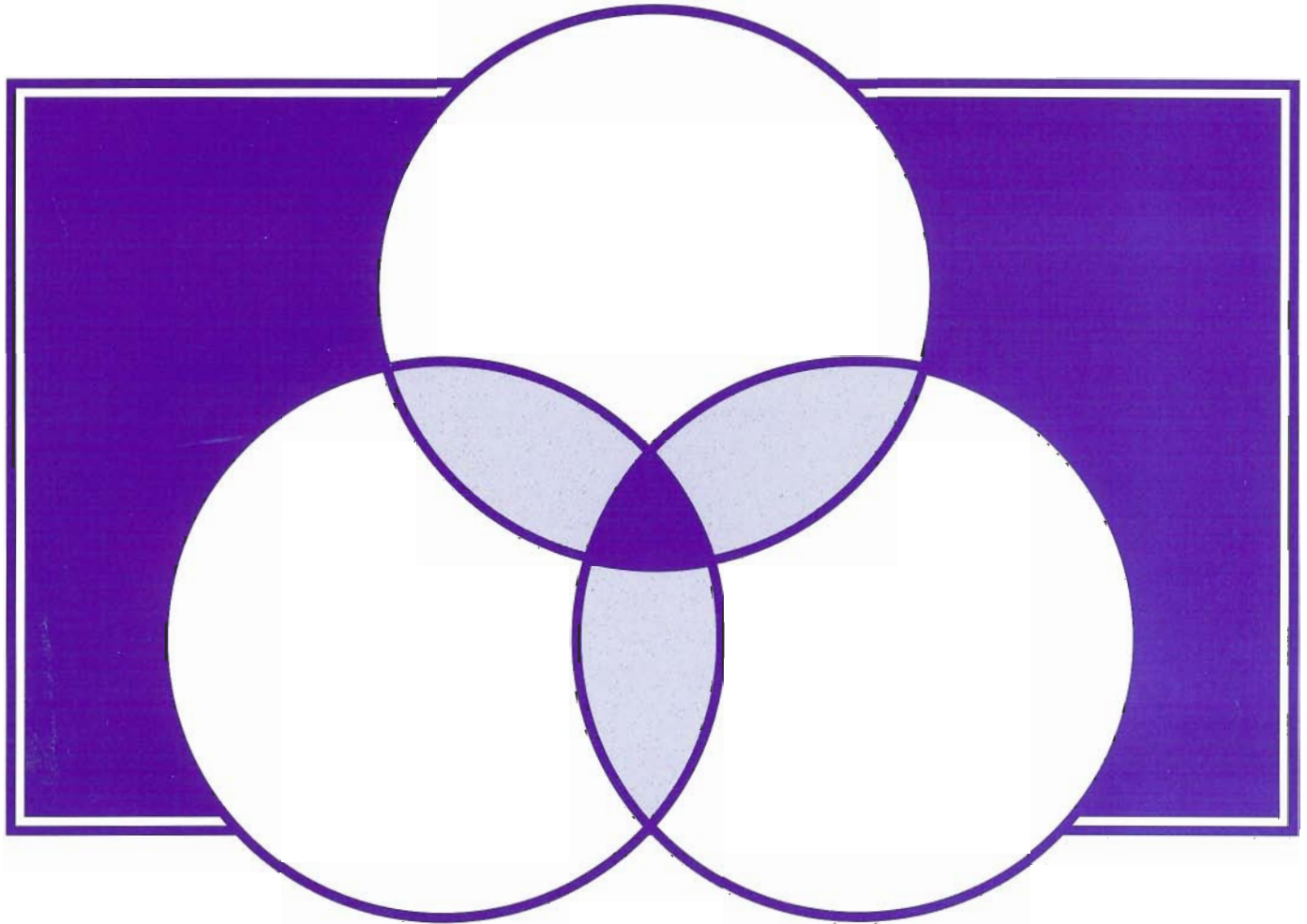


# Personal Leadership Profile



**An assessment of the considerations and priorities  
which affect the leader's day-by-day activities.**

**By Professor John Adair and M.J.Bailey**



**LPT Productions**

**Braemore House, Meigle, Perthshire, Scotland PH12 8QX**

**Telephone: (01828) 640770 Fax: (01828) 640669 Web: [www.lpt.org.uk](http://www.lpt.org.uk)**



# Scoring Instructions:

To produce a total score for this questionnaire, you must first add up the totals from all five pages. This can be done on the chart alongside.

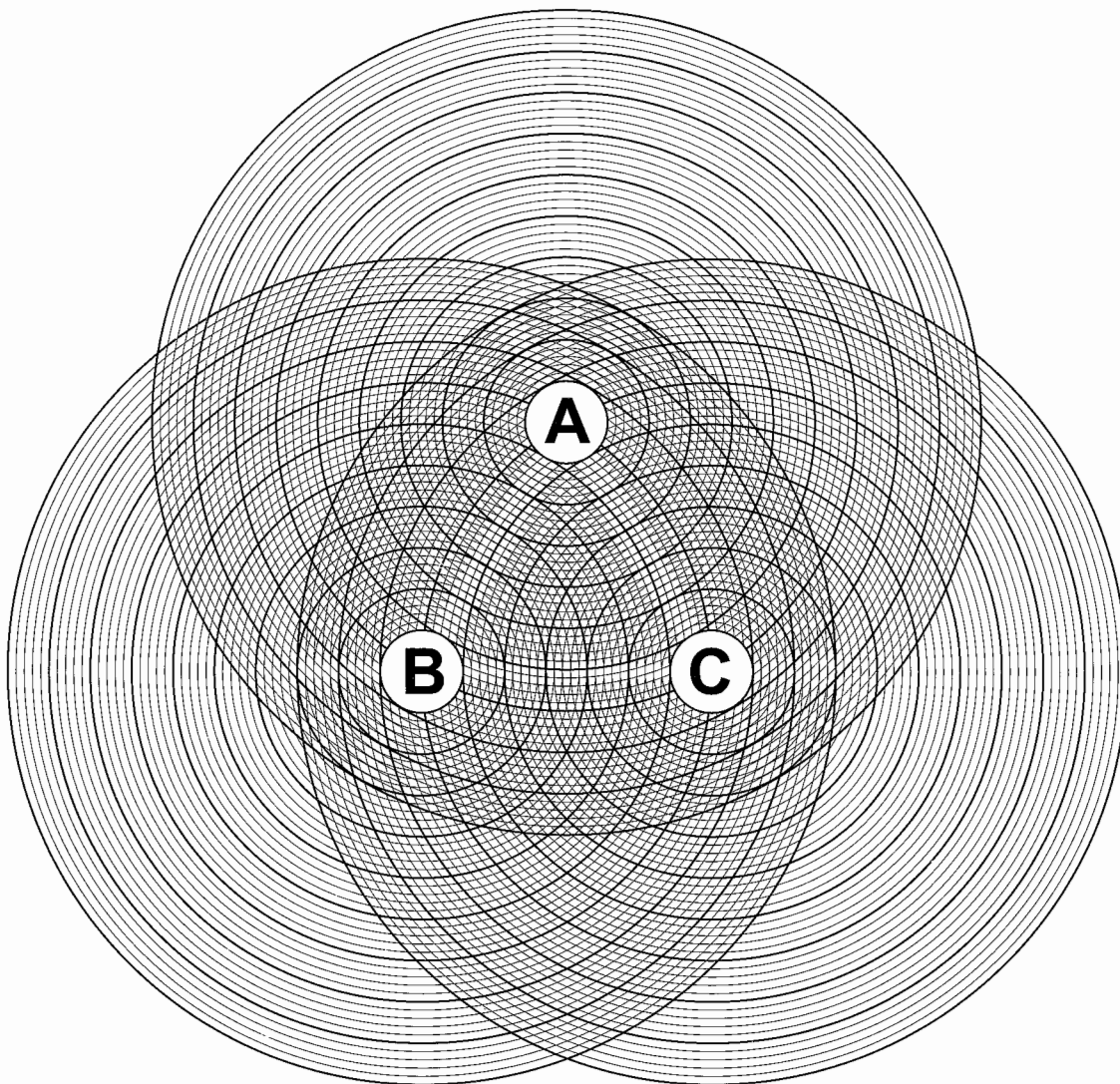
Now you have heard about Professor John Adair's Functional Leadership Model, you should know that your total scores represent the respective consideration which you give to each of the circles which comprise the model.

	A	B	C	D
Page 3				
Page 4				
Page 5				
Page 6				
Page 7				
<b>Grand Total</b>				

A score is the **Task**, B score is the **Team**, and C score is the **Individual**.

Taking the **A** score, you can start filling in the **Task** circle. The 'bullseye' represents 10 points and each circle thereafter represents a further 10 points. Shade in the **Task** circle with the correct number of points.

Repeat the exercise for both the **Team** and the **Individual** circles. You now have a graphic picture of your preferred leadership functions - and more importantly the function(s) which you do not consider enough.



The **D** scores throughout the questionnaire represent a preference for 'non-management action'. Although it is technically possible to score 75 points for the **D** score, the 'ideal' score should be less than 10 points. 15 points

suggests that these options were considered - although usually rejected. Any score in excess of 15 suggests that these options are always considered and the higher the score, the more frequently they are used.